



April 19, 2005

Department of Purchasing and Supply Management
Attention: Lonnelle Robinson
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035
(703) 324-3281

Re: **RFI105-791627-16**
Public and/or Private Agreement for Adaptive Reuse of the Former Reformatory and
Penitentiary Area of Laurel Hill

Dear Ms. Robinson:

On behalf of the HSMM design team, I am submitting this Letter of Interest in response to the project referenced above. Please add our name to the plan holders list.

A previously submitted copy of our current SF 254 is on file with your office. Enclosed is our current SF 330, Part II. We look forward to submitting our qualifications package and thank you in advance for your interest in our firm.

Sincerely,
HSMM

Crystal Newman
Business Development
HSMM
1030 15th Street, NW
Suite 500
Washington, DC 20005
202-371-5200

ARCHITECT-ENGINEER QUALIFICATIONS

1. SOLICITATION NUMBER (if any)

PART II – GENERAL QUALIFICATIONS

(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME Hayes, Seay, Mattern & Mattern, Inc.			3. YEAR ESTABLISHED 1958	4. DUNS NUMBER 07-234-7458
2b. STREET 1030 15th Street, NW, Suite 500			5. OWNERSHIP a. TYPE Corporation	
2c. CITY Washington	2d. STATE DC	2e. ZIP CODE 20005	b. SMALL BUSINESS STATUS --	
6a. POINT OF CONTACT NAME AND TITLE Joseph E. Wells, AIA, Senior Vice President			7. NAME OF FIRM (if block 2a is a branch office) Hayes, Seay, Mattern & Mattern, Inc. (1947)	
6b. TELEPHONE NUMBER 202.371.5200		6c. E-MAIL ADDRESS jwells@hsmm.com		
8a. FORMER FIRM NAME(S) (if any) --			8b. YR. ESTABLISHED --	8c. DUNS NUMBER --

9. EMPLOYEES BY DISCIPLINE**10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS**

a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) FIRM	(2) BRANCH			
02	Administrative	79	9	A05	Airports; Nav aids; Airport Lighting	3
06	Architects*	44	17	A06	Airports; Terminals & Hangars	6
08	CADD Technicians	47	3	A11	Auditoriums & Theaters	3
12/23	Civil/Environ. Engineers	35	9	C12	Comm. Systems; TV; Microwave	2
16	Construction Managers*	6	1	E02	Educational Fac; Classrooms	7
21	Electrical Engineers*	33	7	G01	Garages; Vehicle Maint; Park.Decks	7
42	Mechanical Engineers*	45	11	H04	Heating; Ventilating; Air Condition.	3
57	Structural Engineers	21	4	H07	Highways; Streets; Parking Lots	4
15	Construction Inspectors	7	5	H09	Hospital & Medical Facilities	5
				I01	Industrial Bldgs; Manufact. Plants	2
				I05	Interior Design; Space Planning	5
---	Draftsmen/Design Technicians	9	1	J01	Judicial & Courtroom Facilities	3
---	Estimators	3	1	L01	Laboratories; Medical Research	5
				L04	Libraries; Museums; Galleries	7
				O01	Office Buildings; Industrial Parks	5
				P07	Planning (Site, Installation, Project)	6
	* LEED Accredited Professionals Included			P09	Prisons & Correctional Facilities	5
				P13	Power Generation, Transm. & Dist.	3
				R06	Rehabilitation (Bldgs; Structures)	6
				S04	Sewage Collect, Treatment & Disp.	2
	Other Employees	174	--	S13	Storm Water Handling & Facilities	2
	Total	503	68	W01	Warehouses & Depots	1

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS

(Insert revenue index number shown at right)

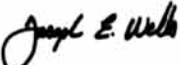
a. Federal Work	6
b. Non-Federal Work	7
c. Total Work	7

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- | | |
|---|---|
| 1. Less than \$100,000 | 6. \$2 million to less than \$5 million |
| 2. \$100,000 to less than \$250,000 | 7. \$5 million to less than \$10 million |
| 3. \$250,000 to less than \$500,000 | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater |

12. AUTHORIZED REPRESENTATIVE

The foregoing is a statement of facts.

a. SIGNATURE 	b. DATE 1/11/05
--	---------------------------

c. NAME AND TITLE
Joseph E. Wells, AIA, Senior Vice President